



Ashwini Dhege

Contact

- +91 8830789483
- ashwinidhege2002@gmail.com
- Yadav Lay out akoli road ,Amt

About Me

To excel in my field through hard work, skills and perseverance. Seeking a challenging role to apply expertise in international market expansion, strategic planning, and cross-cultural relationship building for a dynamic organization. Eager to contribute passion for global business development and negotiation skills to drive international success

Skills

- International Sales
- Logistics Management
- Relationship building
- Negotiation
- Market Research
- Communication
- Market Analytics
- Strategic Planning

Education

- Master of Business Administration**
Nagpure University 2024 - Pursuing
Duel specialization (**Marketing Management , Business Analyst**)
- Bachelor of Technology**
Sant Gadge Baba University 2022 - 2023
Specialization (**Cosmetic Technology**)

Experience

- International Business Development Executive**
Sunflower lab July - 2024
 - Conduct thorough research to identify potential international markets and assess demand for IT products/services.
 - Develop a pipeline of potential clients and projects.
 - Work closely with marketing, sales, product development, and support teams to align efforts and drive international growth.
- International Business Development Executive**
Swadesh Consumer INC July 2023 - June 2024
 - Prepare and manage all export documentation, including sales contracts, invoices, and customs documentation.
 - Build and maintain strong relationships with international customers, distributors, and stakeholders.
- Business Development Intern**
Swadesh International June 2023 - July 2023
 - Identified and pursued new business opportunities in the domestic market through market research, lead generation, and prospecting activities.
 - Built and maintained relationships with key stakeholders, including clients, partners, and industry influencers, to foster business growth.

Certificate

- French Diploma (DELF 1)
- MSC - IT
- Basic Import - Export (Govt of India)

Language

